

WV Association of Orthopaedic Executives
April 15-16, 2016
Stonwall Resort, Roanoke, WV





# Friday, April 15, 2016

## Friday Fun

1:00 p.m. Golf Tee Times Available

1:00 p.m. Lunch in Stillwaters Restaurant

6:00 p.m. Lake Cruise on Little Sorrel Excursion Boat

7:30 p.m. Charity Texas Hold 'em Tournament

#### Saturday, April 16, 2016

## **Enhancing Practice Health**

7:30 a.m. Registration/Continental Breakfast

8:00 a.m. Valuations in Health Care: Points to Consider

This session will provide you with information on: business valuation approaches and methods; the spectrum of ownership; types of ownership; control, non-control, and minority positions; and unique valuations in health care.

Our speakers are:

**Lane Ellis, Jr., CPA,** , a Partner and Coordinator of Business Valuation and Litigation Support Services of Arnett Carbis Toothman LLP. He has over 36 years of accounting, auditing and consulting experience. He has experience in several industries, including health care, financial, retail and wholesale, distributors, natural resources, construction, state and local governments, nonprofit and manufacturing.

**Charles Laverty**, a Partner within the Business Valuation and Litigation Support Services Team of Arnett Carbis Toothman LLP. He is an Accredited Senior Appraiser (ASA), Certified Business Appraiser (CBA), Certified Valuation Analyst (CVA), and Master Analyst in Financial Forensics (MAFF) with over fifteen years of experience.

9:00 a.m. Roundtable: Dealing with Doctors

This roundtable will focus on physician compensation models and how to handle physicians who want to slow down.

Our panelists for all three roundtables are:

WVAOE President Dave Proctor, Scott Orthopedic Center, Huntington: WVAOE Vice President Antoinette Summers, WVU Orthopedics, Morgantown; Amanda Ferguson, Mountain State Orthopedics, Morgantown; Chad Fisher, Marshall University Orthopaedics, Huntington; Joshua Tuck, CAMC Orthopaedics, Charleston; and Diana Williamson, WV Neurological Associates, Bone & Joint Surgeons, Charleston.

9:30 a.m. Roundtable: Dealing with Staff

This roundtable will focus on staff salary caps and the biggest challenges you face in staff retention.

10:00 a.m. Break/Visit with Exhibitors

10:30 a.m. Roundtable: Dealing with the Practice

This roundtable will focus on the impact of ICD-10 on your practice, "bundled payments," practice ancillaries, ACO development in your region, budget percentages spent on marketing and your biggest concerns about

healthcare in the future?

12:30 p.m. Course Adjourns

# **Enhancing Practice Health**

#### Saturday, April 16, 2016

Registration (including all meals, with paid room reservation, and conference materials). Add \$25 to each registration submitted after March 15, 2016.



1.	2016 paid WVAOE/WVOS member or working for paid member	\$ 75	\$
2.	WVAOE/WVOS non-member	\$125	\$
3.	Charity Texas Hold'em Tournament to benefit OREF	\$ 50	\$
		TOTAL	\$

Please make your check payable to WV Association of Orthopaedic Executives and submit with registration by **March 15, 2016**, to:

Diane Slaughter, CAE, APR, Fellow PRSA

WV Association of Orthopaedic Executives

PO Box 13604

Charleston, WV 25360-0604

To register and pay online visit www.wvos.org. No refunds after March 15, 2016.



